



 **TRANSALLIANCE**

 **TRANSALLIANCE**
CAPITAL

 **mond**u
Send money worldwide

Fazō

 **alliancepay**

 **TRANSALLIANCE**
ENERGY

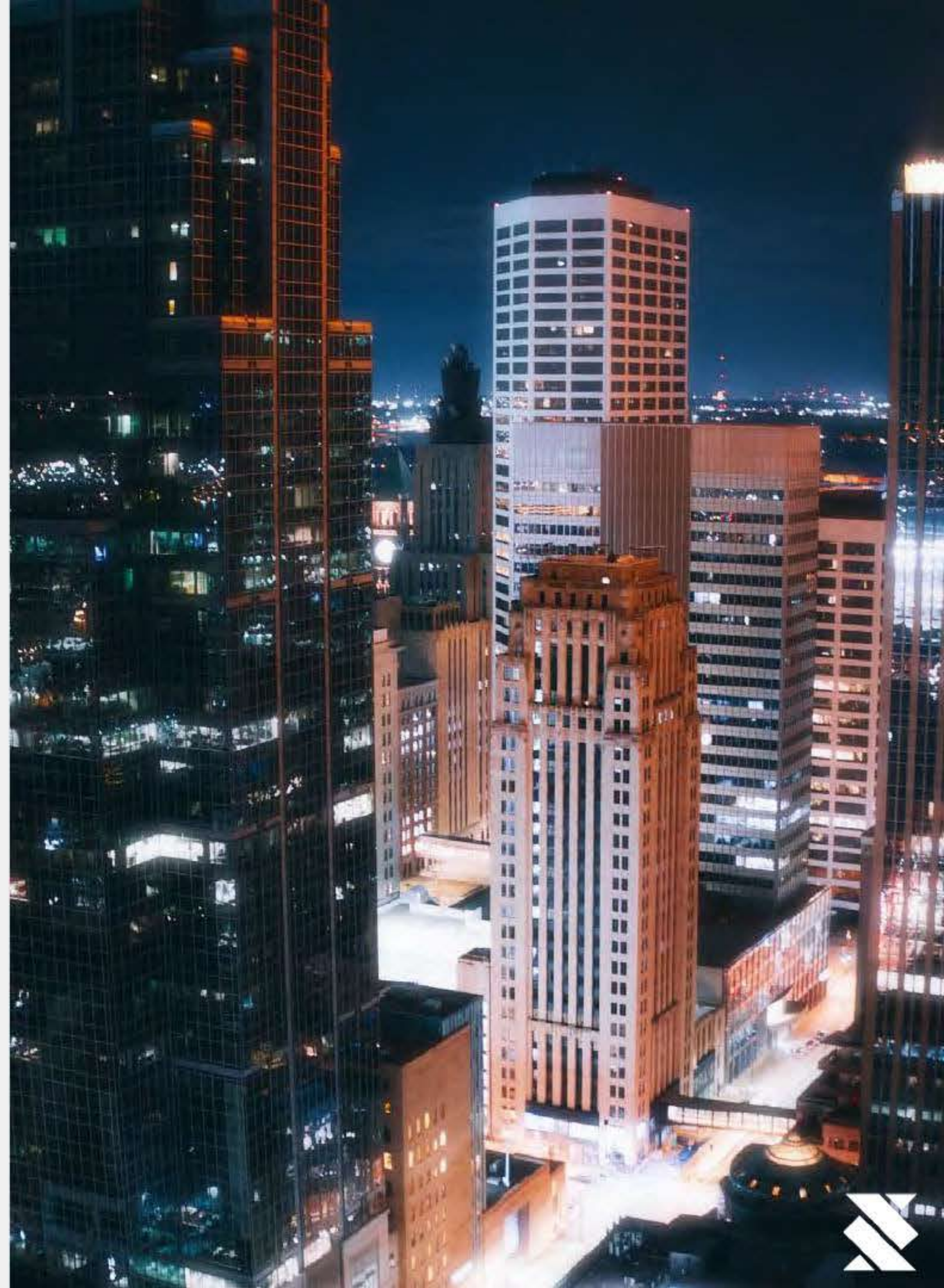
 **Transalliance**
Minerals

About The Group

TransAlliance Group is a global organisation of member firms with business primarily in sub-Saharan Africa and partnerships in more than 20 countries. We have the scale to meet your changing needs, with the insight and agility that helps us stay one step ahead.

Here at TransAlliance Group, we provide clients with products and services from our range of value offerings including financial services, travel and hospitality lines of business.

At a time when the virtues of objectivity, accuracy, fairness, and transparency are at its lowest, we consider it our duty to pursue them. Customers across the world depend on us to provide them with reliable and quality customer care, while offering solutions to the world's most important individuals, corporations, governments, and institutions.





**Customer satisfaction is
our number one core
value.**

We strive to provide an unrivalled and evolving client experience, using it to deepen client relationships so that we become an ever more integral part of their lives.

In turn, this delivers high levels of client retention, client satisfaction and increased use of our services which drives net new business flows from existing and new clients. This provides the engine for financial growth, enabling reinvestment into the client experience whilst generating returns for shareholders and wider stakeholders.

At our head office in Victoria Island, we strive every day to build a better world in our industries, through our services to clients, the leaders we develop, the confidence we provide to the markets and the support we give to the communities in which our people live and work.





The challenge of harnessing Africa's resources, across all spectrums; from its human capital to its financial resources and genius must be taken up by all well-meaning Africans.

Africa without a doubt is richly blessed with the resources and capacity to contribute immensely, to the eco system of value creation for mankind. TransAlliance Group will harness and develop these potentials in target industries.

We are a company that prides itself on its 'family' culture and we seek out high-calibre people. The company has, at its core, a team philosophy that is apparent every day - there is a real sense of being there for one another. We believe in nurturing the skills of our team members and providing growing levels of responsibility.

It is our belief that as governments cautiously relax lockdown measures, leaders must look to what comes next, and be prepared to transform their companies to the world beyond the pandemic. This is a key consideration in our everyday processes, selection and development of company executives and the development of new ventures.

KAMSIYONNA OKAFOR

Executive Chairman | Group Managing Director





Business Philosophy



MISSION

To be Africa's foremost dynamic conglomerate.



VISION

consistently deliver superior value to all our stakeholders across the globe..

In our fast-paced, business-oriented culture, TransAlliance Group stresses long-term relationships, while providing results in the shortest possible time frame. TransAlliance's executives are culturally attuned to the development of long-lasting relationships as the ultimate basis for success.

TransAlliance Group seeks to be a principal partner with its clients, employing a unique blend of traditional values and fair dealing, combined with access to the most modern research and financial tools available, to yield a level of professionalism and service unequalled in the world.



Our Portfolio



Transalliance
Capital



Mondu



Transalliance
Energy



FAZO travels &
Hospitality Services



Alliancepay



Transalliance
Minerals





Providing specialized services in liquidity support, investments and settlements

VALUE PROPOSITION

- We provide excellent currency exchange service solutions to all our corporate and commercial clients at very competitive rates.
- We offer advisory and financial consultancy services that is bespoke to the services of all our clients.
- We provide salient industry information using modern technology and research tools to yield professionalism and services unequalled in the world
- We value long-term relationships, while providing results in the shortest possible time frame.
- We seek to act like a partner with all our prospective and existing clients by employing a unique blend of traditional values and fair dealing to ensure optimum result.

Market Size - \$1 Billion +

TransAlliance Capital, a subsidiary of TransAlliance Group was fashioned to offer specialized support in the Foreign Exchange and Investment Banking Sector. We seek to partner with corporate organizations (Local & International) with the aim of providing wholesale currency exchange solutions to aid all their transactions and other financial related services therein.

The financial sector is constantly threatened with Heightened risks, and market/regulatory pressures, but we have been able to come up with unique business strategies to offer improved and enhanced financial services to all our stakeholders.





VALUE PROPOSITION

- **To become the go-to platform for fast and seamless cross border settlement needs.**
- **To have processed a total of \$1billion by 2022.**
- **To double our client base in the first 6 months at launch**
- **Current client base stands at 200 companies.**
- **To form strategic partnerships for more efficient execution of services and expansion.**

Mundu uses a robust payment technology and infrastructure which enables businesses across various sectors to process payments to and from Africa, Europe, UK and US with one API integration. As such, with Mundu, we seek to reduce and eventually eliminate this complexity while providing a more seamless payment experience for international students, patients, and businesses. Africans will now have the convenience of being able to make digital, cross-border payments in their local currency, through e-bank transfers, credit/debit cards, and mobile payments. We hope to streamline the reconciliation of these payments on the receiving end for schools, hospitals and businesses as well as other notable sectors.

We understand the challenges relating to the risks connected to its services that speaks professionalism and quality service delivery. Systematic risk management techniques will be applied to the business based on our direct experience. Personnel representing Mundu will pay significant attention to all aspects of the day-to-day activities.





VALUE PROPOSITION

- Trans Alliance Energy will distribute and sell PMS, AGO, DPK) in the first instance with a different and unique approach through adequate supply and trading.
- It is in this stead that we have devised a cutting-edge technology driven innovation to drive efficiency and enhance the time lag in payment confirmation, product release, loading , and other activities associated with the distribution and supply of products. This will ensure minimal or zero-time loss across all the activities .
- The introduction of the Trans Alliance Energy Integrated Solutions (TEIS) will usher in a novel era of enhanced efficiency, that is unparalleled in the industry , thereby effectively turning the tides and persistent weakness of our competitors to our unique selling point .

TransAlliance Energy, a subsidiary of TransAlliance Group. It is a Nigerian based company with a focus on the sales, supply and distribution of petroleum products in Nigeria and the West African Sub-Region. TransAlliance Energy intends to sell three major products in the downstream Petroleum Sub-Sector which are Automotive Gas Oil, Premium Motor Spirit and Aviation Turbo Kerosene (JET-A-1).

Nigeria currently consumes an estimated One Hundred and Two Million(102, 000, 000}liters of refined petroleum products {PMS and AGO} per day. Therefore, we intend to focus on the Southwest, South-East and South-South geographical regions in Nigeria as well as the West African Sub-Region.





FAZO

VALUE PROPOSITION

To provide sustainable travel and tourism services while ensuring strict adherence to rules and laws governing all forms of operations within the industry

FAZO Travel and Hospitality Services Limited is an organization with a primary focus in delivering in depth and first-in-class tourism and hospitality service in Nigeria and across the globe. It is managed by a group of dedicated travel professionals who are poised to make a difference within the sector.

We have learned to adapt seamlessly with the ever changing trends of service by constantly understanding the nuances that dictates the flow of operations amid competition to guarantee utmost satisfaction to all our clients.

We have in our arsenal, well-seasoned professionals and specialists working in full compliance with the ethical standards of the travel and hospitality sector.

We take customer experience very seriously, and as such, we are open to feedbacks and reviews as to how we can improve our service just so we are always abreast with what you, our clients will always want.





VALUE PROPOSITION

- AlliancePay will simplify payment processing experience for merchants by offering a user-friendly interface that allows them to easily process payments
- AlliancePay is a cost-effective solution that charges low transaction fees, allowing merchants to save money on payment processing costs
- With AlliancePay, merchants can process payments in real-time, allowing them to receive payments faster and improve cash flow.
- AlliancePay will provide merchants with detailed analytics and reporting, allowing them to track payment trends, identify areas for improvement, and make data-driven decisions
- AlliancePay will offer 24/7 customer support, ensuring that merchants can get help whenever they need it.

AlliancePay Limited is being developed to cater to the rapidly growing payments processing needs of merchants across emerging economies. Our goal is to use our regulatory license, state-of-the-art tech infrastructure, strategic customer acquisition techniques and excellent service to penetrate and achieve sector dominance within the FinTech/Payment sector





Transalliance
Minerals

Transalliance Minerals is a duly registered mining company established in the year 2022 and located in Lagos, Nigeria.

Transalliance Minerals aims to become one of the largest mining company in the whole of Africa within the next ten years. The minerals of focus include Tin, Columbite and Tantalum.

We have been able to form a number of very strategic partnerships and have acquired our exploration license to ensure that we have all the necessary approvals and qualifications to embark on all mining activities and we aim to also develop seamless exportation process to all our customers.


VALUE PROPOSITION

- Transalliance Minerals will provide comprehensive mining solutions that cover all aspects of the mining industry, including exploration, development, production, and closure.
- Transalliance Minerals will leverage innovative technologies to optimize mining operations, increase efficiency, and reduce costs.
- Transalliance Minerals has a deep understanding of local regulations, customs, and relationships, enabling it to operate successfully in diverse regions around the world.
- Transalliance Minerals is committed to building long-term relationships with its clients, and strives to create value for them through its expertise, innovation, and commitment to excellence.
- Transalliance Minerals will offer comprehensive project management and execution services, ensuring that projects are completed on time, within budget and to the highest standards.



Mining Certificates

1 of 1


FEDERAL REPUBLIC OF NIGERIA
MINING CADASTRE OFFICE
 No. 37, Lobito Crescent Off Adetokumbo Ademola Crescent, Wuse II, Abuja

MCO/CONC/EL/41391
20th January, 2023

TRANSALLIANCE LIMITED
NOTIFICATION OF GRANT FOR APPLICATION NO. 41391EL

I am directed to convey the Director General's approval on your application for Exploration Licence No. 41391EL.


Number of Cadastral Units (Cu) - 57
Area (km²) - 11.4
Local Government(s) - BARKIN LADI
State (s) - PLATEAU

2. Licences/Leases will be issued subject to full payment of the Annual Service Fee **Eighty-Five Thousand Five Hundred Naira (N85,500.00) only**. Payment has to be made and Treasury receipt obtained within **14** days from the date of receipt of this letter, failure of which will lead to the withdrawal of the grant in line with the provisions of Nigerian Minerals and Mining Regulations, 2011.

3. Payment should also be made into **NIGERIA MINING CADASTRE OFFICE AND CENTRES**, CBN e-Payment Platform with any Commercial Bank in Nigeria.


Surv. Bakoshi A.
 For: Director General




FEDERAL REPUBLIC OF NIGERIA
NIGERIA MINING CADASTRE OFFICE
Exploration Licence
 No.: 41391 EL
 (Granted under the Nigerian Minerals and Mining Act, 2007)
 An Exploration Licence is hereby granted to:
TRANSALLIANCE LIMITED


For the following mineral(s):
*****CASSITERITE*****

The Perimeter of the licence is delineated by geographic coordinates (Longitude/Latitude, Degree/Minute/Second) on Topographic map sheet of 1:50,000 scale (as in the plan annexed to this licence).

Number of Cadastral Units (CU): 57
 Area (km²): 11.4
 Local Government Area(s): BARKIN LADI
 State(s): PLATEAU

The Exploration Licence is valid for a period of three(3) years and is renewable for two further periods of two (2) years each. The holder of this Exploration Licence is required to perform his obligations in accordance with the provisions of the Nigerian Minerals and Mining Act, 2007 and its Regulations.

Effective Date: 23RD JANUARY, 2023
 Expiry Date: 22ND JANUARY, 2026

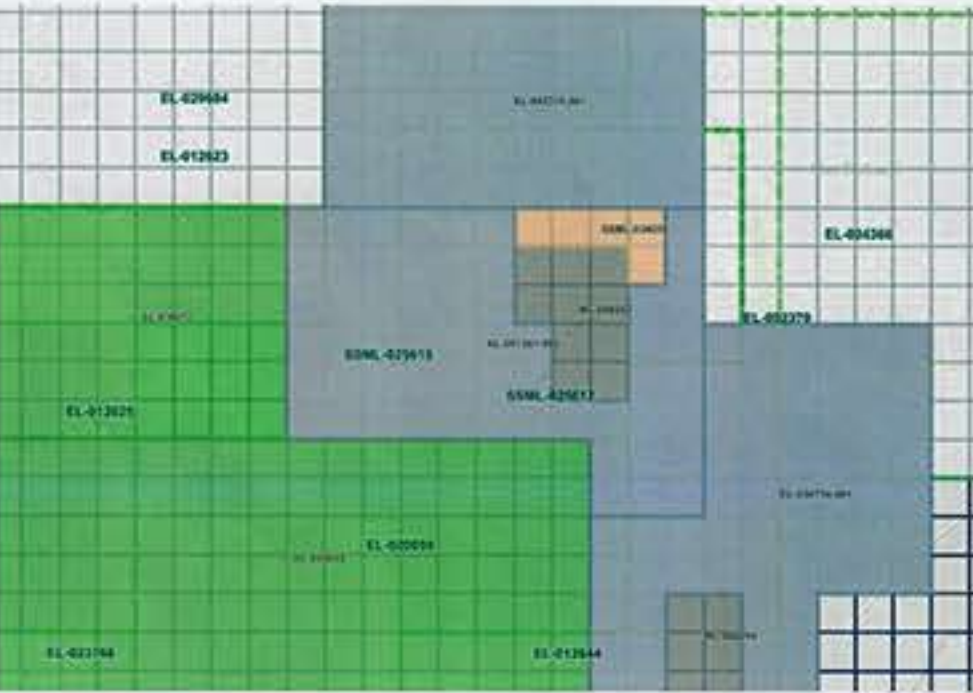

Director General
 Date: 17-03-2023

Warning: Failure to comply with the statutory obligations by the holder of this licence may lead to cancellation / revocation
 Note: Renewals and endorsements are shown overleaf

Federal Republic of Nigeria
 Nigeria Mining Cadastre Office
 37 Lobito Crescent, Off Adetokumbo Ademola Crescent, Wuse II, Abuja
 Nigeria
 Tel: +234 (0)11-410-1337
 Email: info@miningcadastre.gov.ng

TRANSACTION INFORMATION

EL-041391-001
 New license



eMC+ Printed on: 02/03/2023



Our Core Values



Integrity

We uphold the highest standards of integrity in all our actions. Our encounter with you is designed to function with utmost transparency.



Innovation

At the bedrock of all our business activity is innovation. We ensure our processes are well thought out and lined with creativity.



Excellence

We exhibit a strong will to win in the marketplace and in every aspect of our business.



People

We value our people, encourage their development and reward their performance.



Passion

We come to the table with a drive and passion, fuelled by our unwavering belief in Africa and her people





We create and build an environment, reflective of a strong international group. We keep developing and using cutting edge technologies and work procedures.

We strive to be a strong and reliable partner in all areas of our business activities.





Our Group Approach



- Identify Industry of Interest and Locate Low Hanging Fruits within the sector
- Create SMART strategies in achieving them - Invest hugely on Relationship Building, Collaboration etc.
- Aggressive Sales & Marketing - Digital & Traditional.
- Delegate Tasks & Accounts
- Develop World Class Governance - Recruitment, Excellent Infrastructure, Follow ups, Customer Touchpoints etc.
- Team Development - Trainings, Staffing & Skill Gap Assessment, Staff Retention & Performance etc.



Meet the team



The Journey

2018

Founded by Kamsi Okafor

The Journey started FAZO Travels and Hospitality services with huge goals of domineering the Travel space in Africa,

FAZO

2019

Entry into the financial market

TransAlliance Capital hit the ground running due to strong team and emphasis on quality.

TransAlliance Capital

2020

2021

Development of new ventures

Join us on a Journey of capacity building and discovery.



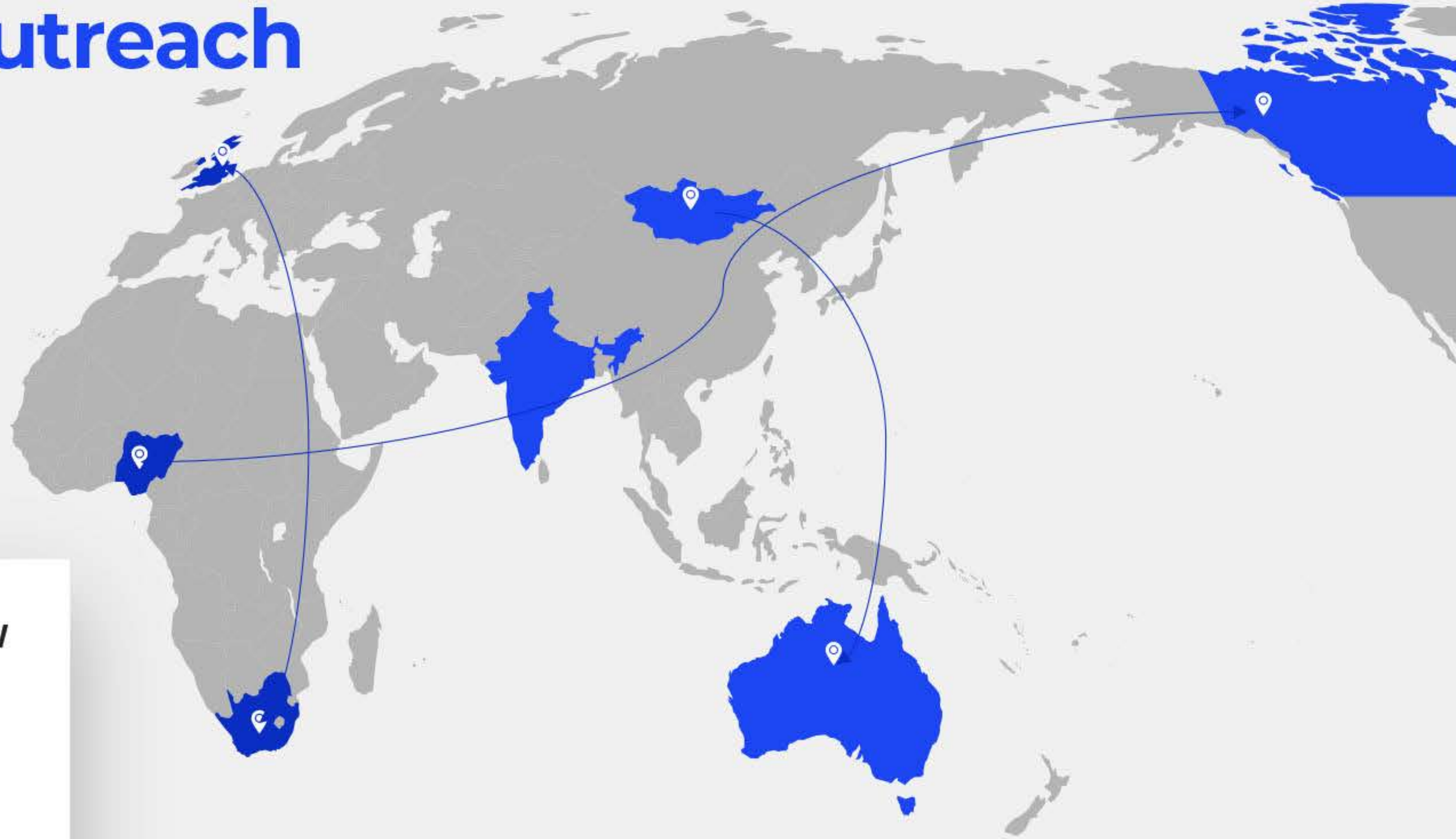
Our Core Location

NIGERIA

Our head Office is located in the bustling business district of Lagos, Nigeria - Victoria Island and core operating locations in other states such as Abuja and Port-Harcourt.



Global Outreach



AN INTERNATIONAL VIEW

Our clientele and business opportunities are global and span across diverse locations and cultures. Our well-travelled and culturally intelligent team make business transactions seamless.



A few of our partners & Milestones

- In partnering these reputable organizations, we have been able to process close to a billion Naira worth of transactions in the month of February 2021 alone.
- With our newly acquired BDC licence we have access to \$20,000 weekly at the CBN exchange rate of N379/\$1, making a 3 Naira spread on every dollar weekly.
- Listed below are a few of our existing partners.





Work with us

We are a stable and respected business and investment group, which maintains a strong position in the individual markets. The result of our strategies and efforts are financial indicators mapping the economic development of TransAlliance Group.

For investment opportunities, Contact us at
Investor-relations@transalliance.ng




Contact Us



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+234 906 000 5406


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@transalliancegroup.ng

Engage, share, like & comment.

